

Your career at MP

2025

Recruiting – Company Presentation





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1. **MP Corporate Finance - good to meet you**

Market leader in industrial M&A

Operating in **dedicated sector-teams**

Unique **market know-how**

Direct access to industry players worldwide

Achieving **best market valuations**

Am Advanced Manufacturin g	Au Automotive & Mobility	Em Engineered Materials	Et Electronics, Tech & IoT
Hc Healthcare, Life Science & Beauty	Me Metal	Pa Packaging	Wp Wood & Paper





700+ industrial M&A projects

640 site visits in the last 36 months

92 deals in the last 36 months

€ 5.6 billion TV in the last 36 months

90%+ cross-border deals

85+ professionals form the largest industrial M&A team

26 nationalities, **one** team

20 shareholders

Executing deals **globally**





Adding credibility to your deal

Utmost attention by the relevant audience

90% deal closing rate

25+ years of dealmaking

Maximising your value with our challenger mindset

Only **real connections** get
deals done

Drive & dedication


Go the **extra mile**

Push boundaries



Recent success stories

Excerpt from MP's long-standing track record



ALU FLEX PACK
MTX GROUP

Sell-side


Aluflexpack [SWX:AFP] sold Omial Novi to MTX Group.



ZOERKLER
XTRAC
MiddleGround Capital

Sell-side


Xtrac backed by MiddleGround Capital acquired Zoerkler.



DENTAS
Romania operations
HARTMANN
PACK & PERFORM

Sell-side


Dentas Group divested its Romania operations to Hartmann Packaging.



MiCROTEC
CLESSIDRA
Private Equity Sell

Sell-side


The shareholders sold MiCROTEC Group to Clessidra Private Equity.



MM
CORDOVAN
CAPITAL MANAGEMENT

Sell-side


MM Group sold MM Bangor to Cordovan Capital.



FRIWO
DIN rail power supply business
Undisclosed strategic buyer

Sell-side

FRIWO divested its DIN rail power supply business.



EUROGLAS
GLASPACK
TRICORBRAUN

Sell-side

The founding family sold Euroglas and Glaspac to TricorBraun.



amcor
EiM CAPITAL
EQUITY IN MOTION

Sell-side

Amcor sold its Dax facility to EiM Capital.



Plasta
ACP
cedo

Sell-side


The shareholders sold Plasta Group to CEDO.



Consortium of financial and strategic investors led by:
VIRALA
- Family Enterprises -
TACTOTEK

Capital Raise


New equity capital raised from strategic and financial investors.



Outlast
Sunwin

Sell-side


The shareholders sold Outlast Technologies group to Sunwin group.



KEBA
Automation by Innovation
EnerCharge

Buy-side


KEBA Group acquired the assets of EnerCharge.



IL COSMETICS
group
COSMETION
cosmetic brands

Buy-side

IL Cosmetics acquires Cosmetion from the shareholders.



rosenbauer
PIERER INDUSTRIE AG
Mark Mateschitz
Raiffeisen Beteiligungsholding
Invest

Capital raise & Sell-side

Consortium acquired the majority of shares in Rosenbauer International [WBAG:ROS] through a capital increase and OTC blocksale.

Building a global Heavyweight

MP together with Equistone Partners and Novares Management developed a structured consolidation strategy to build up a leading global player in automotive injection moulding

MP brought an added value in each step of this deal, with detailed and accurate selection, direct contacts to sellers,, financial and covenants negotiation, and a constant and fair advice

NOVARES
Buy-side

4 acquisitions
1 carve-out
12 countries

Deal specifications

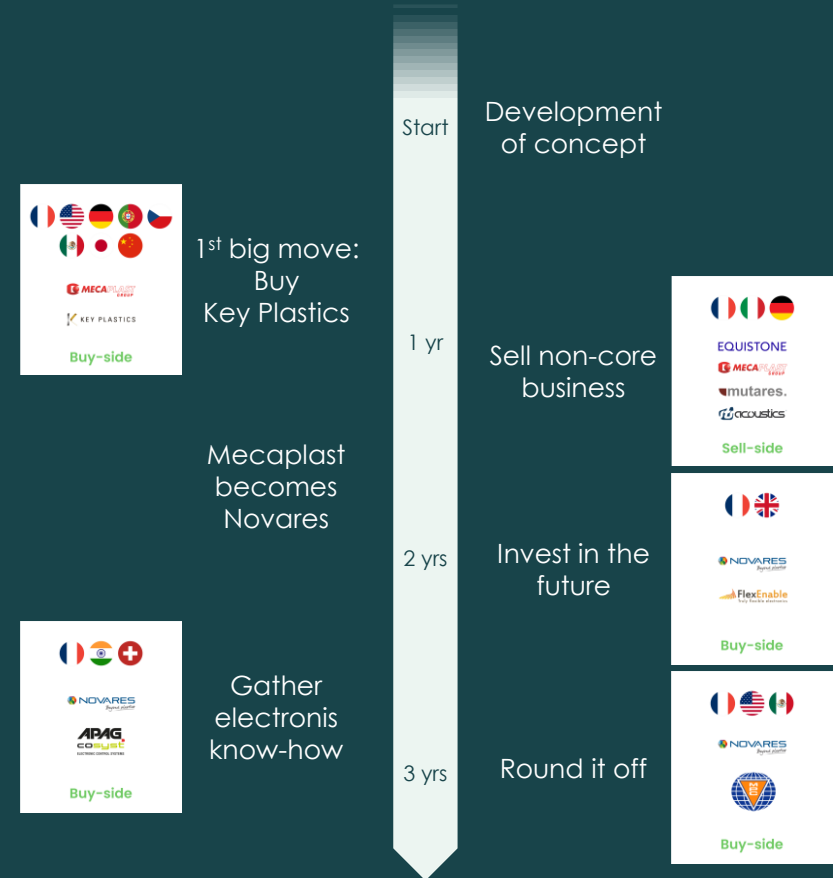
- Client: Mecaplast (now Novares)
- 4 acquisitions and 1 carve-out
- Today Novares is ranking among the top players in the world and exceeding € 1.2bn in sales by doubling its size since thanks to the strategic Buy & Build process with MP

Increasing market coverage

Balancing footprint & customers

Expanding product offering

Starting Point:
Sales: €740m
Customers & Footprint: European/French



Buy-side

Buy-side

Sell-side

Buy-side

Buy-side

Prime buy & build in flexible packaging



- **Client: Adapa**
- **Project: 15 acquisitions in 11 countries**

Development and execution of a complete buy & build strategy from concept to sponsor search, add-on acquisitions, and exit

Build-up of one of Europe's top 5 flexible packaging players from scratch

As of exit, the group is a fully integrated player with 22 production sites across Europe and 2,200 employees

All-round buy & build project

- From inception to a packaging heavyweight
- Execution of a dedicated buy & build strategy internationally

>12 years relationship with our client

- Numerous acquisitions swiftly realised over 12 years
- Full trust of the client over the lifetime of the project

Pan-European project execution

- 15 acquisitions concluded in 11 European countries by the same team

Key success factors & MP added value

1. **The partnership:** MP, together with Jakob Mosser, developed a structured consolidation strategy to build up a focused group of significant size
2. **The concept:** Clear added value in terms of cost synergies, increased market coverage, professional management & comprehensive product offering
3. **The result:** Adapa (former Schur Flexibles) ranks among the top flexible packaging players in Europe



“In our cooperation with MP, we particularly appreciate, besides their flexibility and transaction-oriented approach, their sound knowledge and strategic understanding of the industry, which has always been of great value for our group.”

Jakob A. Mosser • Founder of Adapa

Antitrust divestments for global merger

MP acted as the exclusive financial advisor to RHI and Magnesita in the carve-out of three European production plants to fulfill their commitments towards the European Commission following the merger of RHI and Magnesita.

The teams executed financial and operational carve-out analysis, liaised with investors the legal teams (merger and deal lawyers) and facilitated a smooth process in a highly complex deal.



Deal specifications

- Deal type: Carve-out as part of regulatory merger requirements
- Target: 3 plants of RHI and Magnesita in Germany and Italy
- High-tech refractory products for various industries
- Revenue: c. € 100m
- Buyer: Intocast (DE)

Carve-out of
3 sites in 3
countries

Dynamic
deal
structure

Numerous
stakeholders
managed

„MP provided **excellent and very hands-on support** throughout the entire EU divestment process. The team coordinated multiple work streams of both merger parties and showed very **high flexibility, professionalism and emotional intelligence in a complex transaction** involving multiple stakeholders. We would like to thank MP for executing a **dynamic and clever process with a clear view on commercial and strategic targets.**”

Hans-Jörg Horvath, M&A Project Lead, RHI

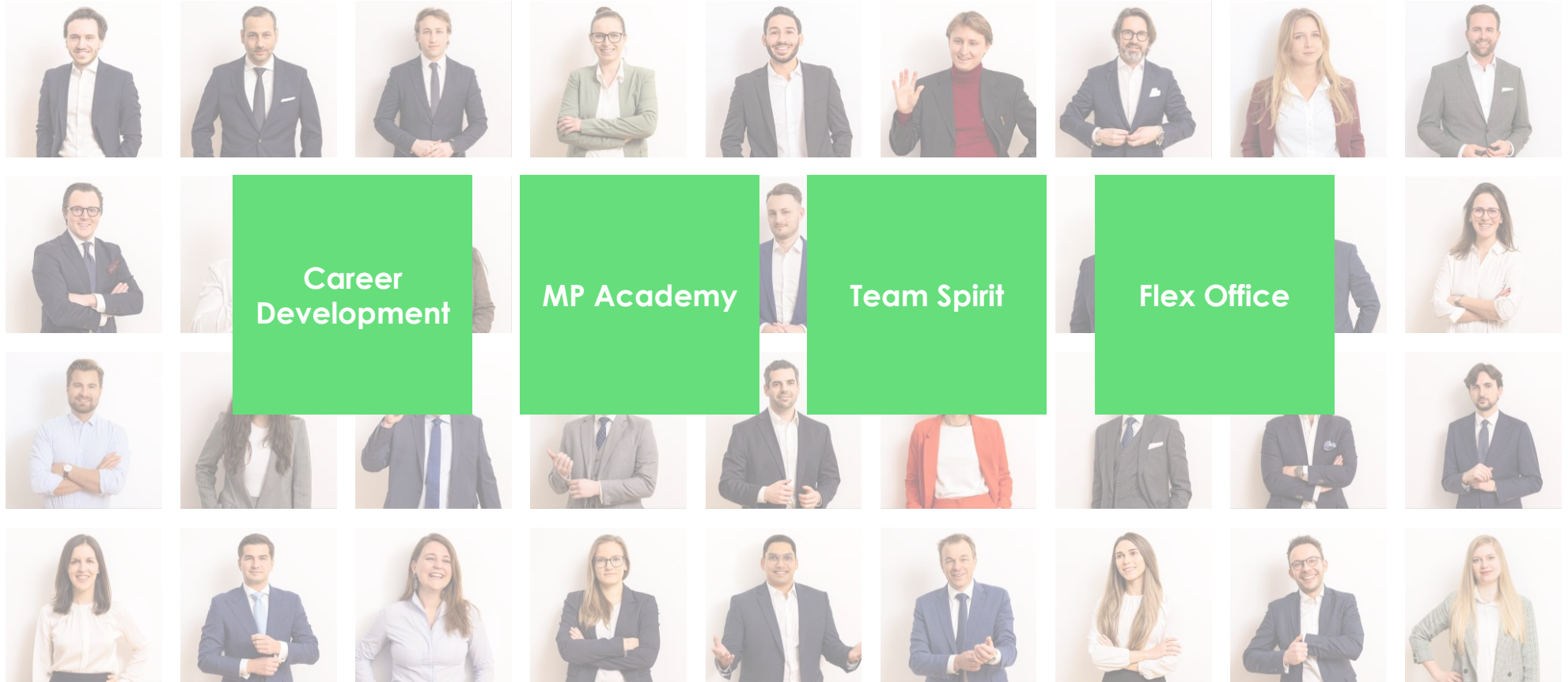
”We engaged MP in the context of a mandatory divestment requested by the European Commission within a merger approval process and were very happy with MP’s support throughout the whole process. MP’s diligent steering enabled **collaboration across the many teams** working on the transaction which was instrumental for the successful outcome! They also fostered a very friendly and positive working environment that contributed to the achievement of the intended goals in a very **short timeline.**”

Luiz Rossato, Executive Officer, Head of M&A, Magnesita

2. Talent Management at MP

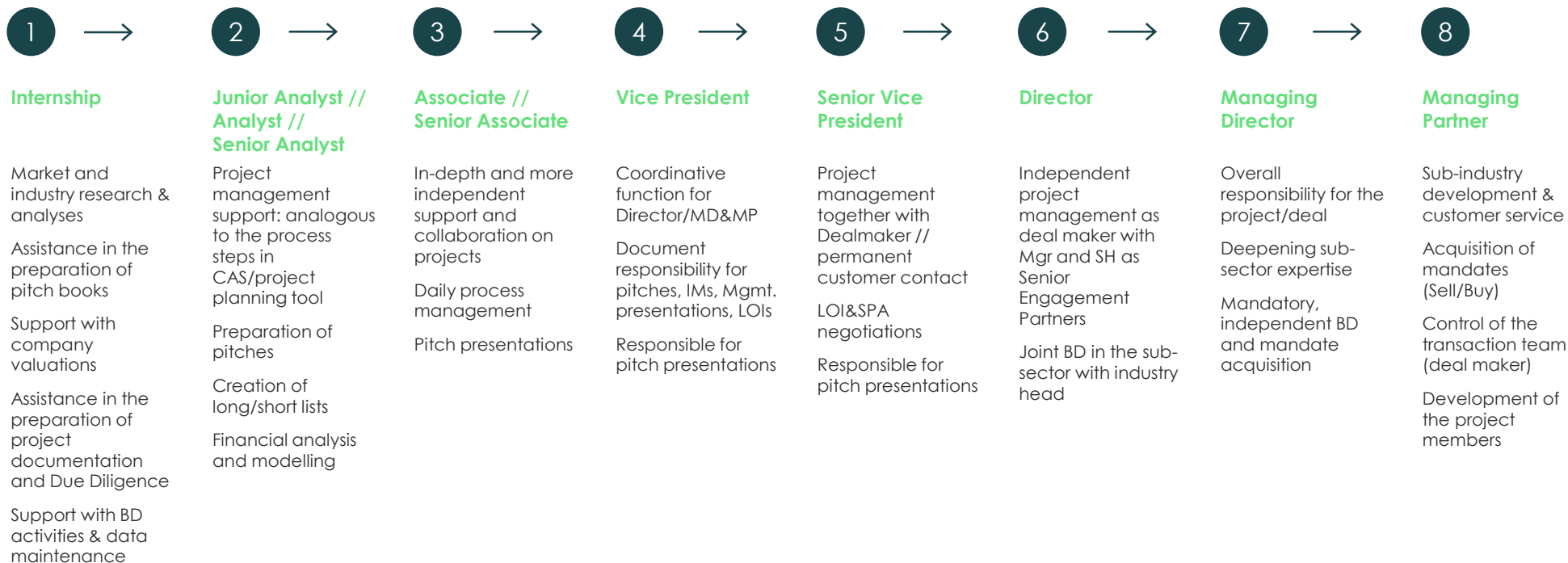
26 nations, 25 languages, 1 team

Boosting our performance with an integrated Talent Management concept



Your way to success

Structured career development based on competency-based success profiles



Requirements

Motivation, accuracy, Open Mind-set	Service mentality	Soft Skills for customer contact	Basic management skills	Advanced management & Customer support skills	Profound Management-u. negotiation skills	Sub-sector expertise	Excellent network and customer support
MS Office	Passion for a high-pressure environment	Independent working	Profound Fin. Modelling u. Document-preparation	Build-up of negotiation skills	Build-up of BD skills	Profound transaction-structuring	Established name in industry
Basic Financials	Understanding of specific industries	Adv. Fin. (Steep learning curve)					

MP Academy – unleashing potentials

3 types of modules to deep-dive into individual development

Optionals

For deeper personal interests
(external)

Language trainings,
CFA, CVA, EMBA,
Master Programs

Electives

For individual in-depth development
(internal/external)

Getting Things Done, Story
building, PowerPoint,
Financial Modeling,
Executive Education

Compulsory Modules

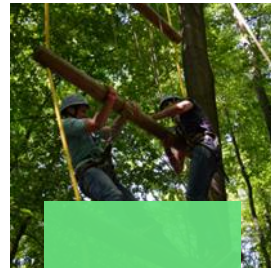
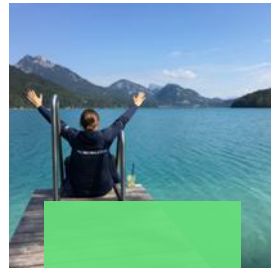
Standardised development modules
(internal/external)

BIWS, Process Trainings, Presentation
Trainings, Leadership Trainings,
Negotiation Training



An unique **team spirit** unites us

Common activities for a fresh, sharp mind of our employees



Team Challenges

Team Offsites

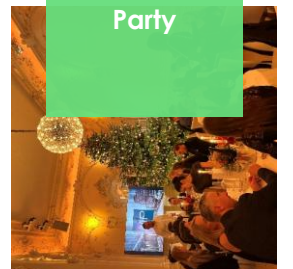
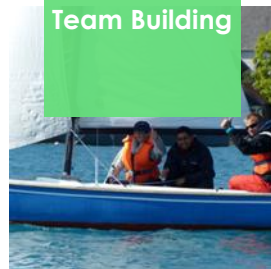
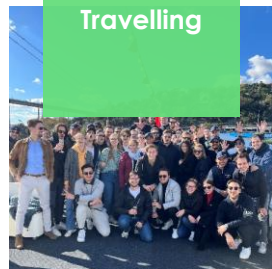
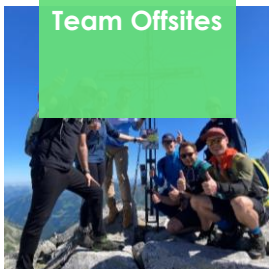
Team Development

Travelling

Team Building

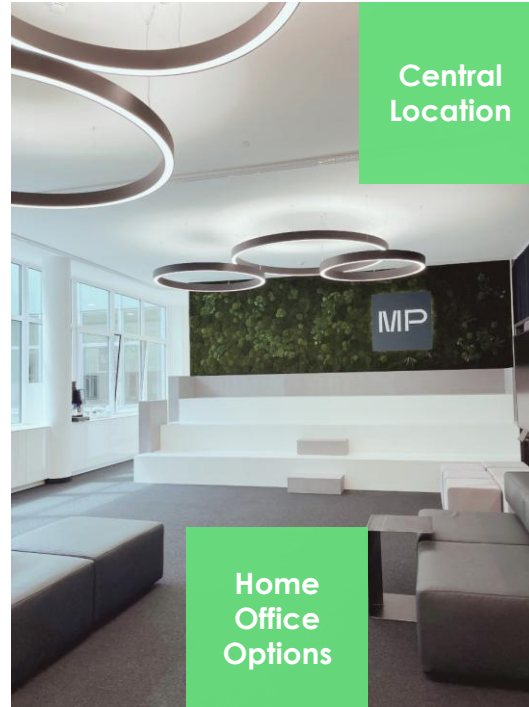
Family Events

Party



Meet us in our Flex Office

Top-notch meeting & work desk infrastructure with plug & play concept



This is your way to apply...

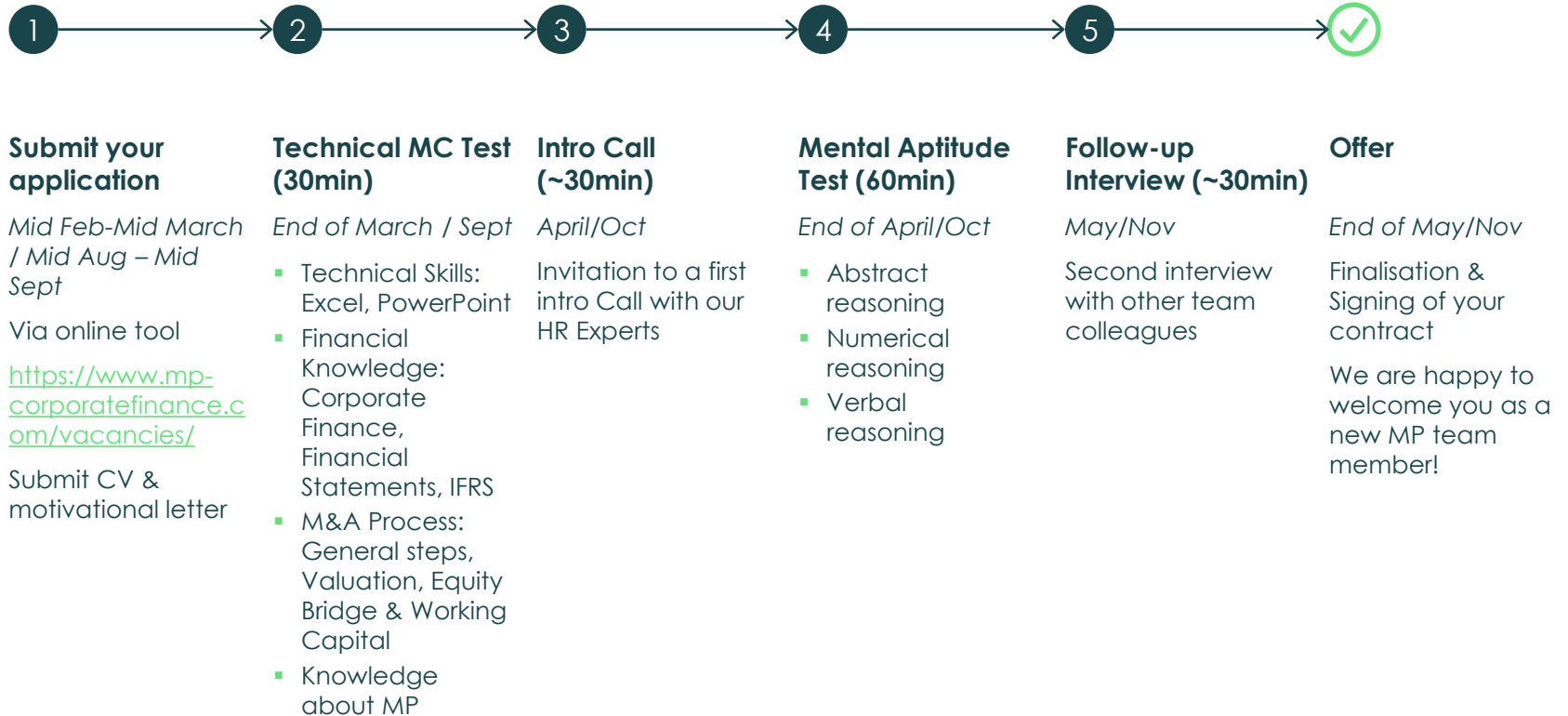
Application process students & graduates

Internship intakes per year:

- March
- September

Applications open:

- Mid Feb – Mid March for September intake
- Mid Aug – Mid Sept for March intake



Contacts & disclaimer

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Ready to start?!

